



## **NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.**

### **FINANCIAL STATEMENTS**

**December 31, 2016 and 2015**

**With Independent Auditor's Report**





## INDEPENDENT AUDITOR'S REPORT

The Board of Directors and Members  
New Hampshire Electric Cooperative, Inc.

We have audited the accompanying financial statements of New Hampshire Electric Cooperative, Inc. (the Cooperative), which comprise the balance sheets as of December 31, 2016 and 2015, and the related statements of operations, changes in equities, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with U.S. generally accepted auditing standards. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Cooperative as of December 31, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

*Berry Dunn McNeil & Parker, LLC*

Portland, Maine  
March 28, 2017

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.**

**Balance Sheets**

**December 31, 2016 and 2015**

**ASSETS**

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
Utility plant		
Distribution and transmission	\$ 312,562	\$ 302,551
General and other	42,165	40,723
Construction work in progress	<u>3,719</u>	<u>3,481</u>
Total utility plant	<b>358,446</b>	346,755
Less accumulated depreciation and amortization	<u>159,923</u>	<u>150,856</u>
Net utility plant	<u>198,523</u>	<u>195,899</u>
Other assets		
Temporary investments	3,000	3,700
Intangible assets	1,375	1,375
Non-utility property, net	283	293
Investment in associated organizations, at cost	<u>11,418</u>	<u>11,390</u>
Total other assets	<u>16,076</u>	<u>16,758</u>
Current assets		
Cash and cash investments	9,235	6,742
Restricted cash	1,000	500
Receivables from members - energy sales, net of allowance for doubtful accounts of \$532 in 2016 and \$719 in 2015	12,529	11,559
Other receivables, net of allowance for doubtful accounts of \$45 in 2016 and \$44 in 2015	1,816	2,952
Materials and supplies	2,943	2,905
Prepayments and other current assets	<u>2,704</u>	<u>2,767</u>
Total current assets	<u>30,227</u>	<u>27,425</u>
Deferred debits and other assets	<u>7,233</u>	<u>7,866</u>
	<u>\$ 252,059</u>	<u>\$ 247,948</u>

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The accompanying notes are an integral part of these financial statements.

## LIABILITIES AND EQUITIES

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
Equities		
Patronage capital		
Assigned	\$ 112,202	\$ 102,685
Assignable	8,780	9,517
Other capital	<u>300</u>	<u>300</u>
Total equities	<u>121,282</u>	<u>112,502</u>
Current liabilities		
Lines of credit	292	8,473
Accounts payable	8,063	10,899
Accrued liabilities	2,797	3,299
Member deposits	1,820	1,872
Current portion of long-term obligations	<u>6,327</u>	<u>5,861</u>
Total current liabilities	<u>19,299</u>	<u>30,404</u>
Long-term obligations, excluding current portion	105,335	97,982
Deferred credits and other liabilities	<u>6,143</u>	<u>7,060</u>
	<u>\$ 252,059</u>	<u>\$ 247,948</u>

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NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.

Statements of Operations

Years Ended December 31, 2016 and 2015

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
Operating revenues	\$ 128,869	\$ 139,009
Operating expenses	<u>115,901</u>	<u>125,548</u>
Operating margins before interest and other deductions	12,968	13,461
Interest and other deductions, net	<u>4,832</u>	<u>4,831</u>
Net operating margins	<u>8,136</u>	<u>8,630</u>
Nonoperating margins		
Interest and patronage dividends	602	590
Other	<u>42</u>	<u>297</u>
Net nonoperating margins	<u>644</u>	<u>887</u>
Net margins	<u>\$ 8,780</u>	<u>\$ 9,517</u>

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The accompanying notes are an integral part of these financial statements.

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.**

**Statements of Changes in Equities**

**Years Ended December 31, 2016 and 2015**

	<u>Patronage Capital</u>		<u>Other</u>	<u>Total</u>
	<u>Assigned</u>	<u>Assignable</u>	<u>Capital</u>	<u>Equities</u>
	<u>(000s)</u>	<u>(000s)</u>	<u>(000s)</u>	<u>(000s)</u>
December 31, 2014	\$ 97,230	\$ 5,455	\$ 300	\$ 102,985
2014 patronage capital assigned	5,455	(5,455)	-	-
Net operating margins	-	8,630	-	8,630
Net nonoperating margins	<u>-</u>	<u>887</u>	<u>-</u>	<u>887</u>
December 31, 2015	102,685	9,517	300	112,502
2015 patronage capital assigned	<b>9,517</b>	<b>(9,517)</b>	-	-
Net operating margins	-	<b>8,136</b>	-	<b>8,136</b>
Net nonoperating margins	<u>-</u>	<u><b>644</b></u>	<u>-</u>	<u><b>644</b></u>
December 31, 2016	<b><u><u>\$ 112,202</u></u></b>	<b><u><u>\$ 8,780</u></u></b>	<b><u><u>\$ 300</u></u></b>	<b><u><u>\$ 121,282</u></u></b>

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The accompanying notes are an integral part of these financial statements.

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.**

**Statements of Cash Flows**

**Years Ended December 31, 2016 and 2015**

	<u>2016</u> (000s)	<u>2015</u> (000s)
Cash flows from operating activities		
Net margins	\$ 8,780	\$ 9,517
Adjustments to reconcile net margins to net cash provided by operating activities		
Depreciation and amortization	12,733	12,367
Cash restricted for operations	(500)	(500)
Noncash patronage capital dividends	(428)	(467)
Change in deferred credits	(26)	172
Change in deferred debits	(258)	730
Decrease (increase) in		
Member and other accounts receivable	166	324
Materials and supplies	(38)	(108)
Prepayments and other current assets	63	(812)
Increase (decrease) in		
Accounts payable	(2,836)	625
Accrued liabilities	(502)	(743)
Member deposits	(52)	193
Net cash provided by operating activities	<u>17,102</u>	<u>21,298</u>
Cash flows from investing activities		
Retirement of capital certificates	400	274
Construction and acquisition of plant	(14,250)	(13,622)
DOE grant funds	-	1,027
Removal costs of retirements, net of materials salvaged	(1,096)	(2,080)
Net transfer of temporary investments to (from) cash investments	700	(2,000)
Net cash used by investing activities	<u>(14,246)</u>	<u>(16,401)</u>
Cash flows from financing activities		
Net repayment on lines of credit	(8,181)	(5,698)
Principal payments of long-term obligations	(5,982)	(5,535)
Proceeds from long-term obligations	13,800	-
Net cash used by financing activities	<u>(363)</u>	<u>(11,233)</u>
Net increase (decrease) in cash and cash investments	2,493	(6,336)
Cash and cash investments, beginning of year	<u>6,742</u>	<u>13,078</u>
Cash and cash investments, end of year	\$ <u>9,235</u>	\$ <u>6,742</u>
Supplemental disclosures of cash flow information:		
Cash paid during the year for interest, net of capitalized interest	\$ <u>4,924</u>	\$ <u>5,194</u>

The accompanying notes are an integral part of these financial statements.

# NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.

## Notes to Financial Statements

December 31, 2016 and 2015

### **Organization and Purpose**

New Hampshire Electric Cooperative, Inc. (NHEC or the Cooperative) is a rural electric cooperative utility established under the laws of the state of New Hampshire (NH). The Cooperative is currently subject to limited regulation by the NH Public Utilities Commission (NHPUC). NHEC is a distribution cooperative, providing electric power to its members in certain areas of NH. NHEC serves more than 83,000 accounts throughout nine of NH's ten counties.

### **1. Significant Accounting Policies**

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Regulatory Accounting**

The Cooperative follows the accounting prescribed by the Federal Energy Regulatory Commission's Uniform System of Accounts, the NHPUC, and Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 980, *Regulated Operations*, for its regulated services. This accounting recognizes the economic effects of rate regulation by recording costs and a return on investment, as such amounts are recovered through rates authorized by regulating authorities. The Cooperative annually reviews the continued applicability of ASC 980 based on the current regulatory and competitive environment.

In accordance with NH statute, the Cooperative's members have the option to vote to reduce the level of NHPUC regulation that affects the Cooperative. The option to reduce NHPUC regulation was passed by a vote of the Cooperative's membership at its June 2000 annual meeting. Additional legislation became law during 2001 that further reduced the NHPUC's regulatory authority over the Cooperative such that its energy service (also known as "Co-op Power") is not subject to NHPUC regulation. The NHPUC retains limited regulatory jurisdiction for some aspects of the Cooperative's operations that pertain to the restructuring of the electric industry. All regulatory assets and liabilities associated with default power service, energy efficiency, energy assistance and some aspects of restructuring will continue to be regulated by the NHPUC. The Cooperative's Board of Directors regulates its other rate components.

#### **Utility Plant and Depreciation**

Utility plant is stated at cost including an allowance for funds used during construction. The provision for depreciation and amortization is computed on a straight-line method at rates based upon the estimated service lives of the assets. Utility plant depreciation was approximately \$12,722,000 in 2016 and \$12,358,000 in 2015, a portion of which is capitalized.

# NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.

## Notes to Financial Statements

December 31, 2016 and 2015

Maintenance and repairs of utility plant are charged to operations as incurred. Replacements and betterments are capitalized. At the time units of utility plant are retired, the cost of the property retired and costs of removal, less salvage, are charged to the allowance for depreciation.

### **Allowance for Funds Used During Construction**

The allowance for funds used during construction represents the cost of borrowed funds used for construction of utility plant. The allowance is capitalized as a component of the cost of utility plant. The Cooperative capitalized \$162,000 and \$281,000 of interest in 2016 and 2015, respectively.

### **Temporary Investments**

Temporary investments are made up of investments in National Rural Utilities Cooperative Finance Corporation (CFC) Medium-Term Notes, with maturities greater than twelve months, and interest rates ranging from 1.00% to 1.77%. As the maturities of these investments fall below twelve months, the investments are transferred to cash investments.

### **Intangible Assets**

Intangible assets consists of radio frequency licenses. As there is an observable market for radio frequency licenses, the Cooperative believes that these licenses qualify as indefinite life intangibles. Radio frequency licenses are tested for impairment annually, or more frequently if events or changes in circumstances indicate that the radio frequency licenses may be impaired.

### **Cash and Cash Investments**

NHEC considers all highly liquid debt instruments with an original maturity of twelve months or less to be cash equivalents, which are reported as cash investments. The Cooperative maintains cash in bank deposit accounts which may exceed federally insured limits. The Cooperative has not experienced losses in such accounts, and management does not believe that it is exposed to any significant risk on cash and cash investments.

### **Restricted Cash**

The Board of Directors has approved and authorized the Company's President/Chief Executive Officer to designate amounts as restricted cash to pay for future storm costs.

### **Receivables**

Receivables are stated at the amount management expects to collect on outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to an allowance for doubtful accounts (allowance) based on its assessment of the collectibility of outstanding accounts. Individual accounts that are still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance and a reduction in accounts receivable. Credit may be extended without collateral.

# NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.

## Notes to Financial Statements

December 31, 2016 and 2015

### **Materials and Supplies**

Inventories of materials and supplies are stated at average cost.

### **Deferred Debits and Other Assets**

NHEC establishes deferred debits for costs associated with the under-recovery of certain tariff rates that are deferred and collected from members through periodic rate adjustments. Deferred debits are regulatory in nature and are approved by either the Board of Directors or the NHPUC. Deferred debits also include amounts related to the National Rural Electric Cooperative Association (NRECA) Retirement Security Program (RS Plan) that are amortized over a defined period established at the inception of the debit. Deferred debits also include amounts related to postretirement benefits.

### **Patronage Capital**

The bylaws of the Cooperative provide that operating revenues from the furnishing of electric energy in excess of operating costs and expenses, referred to as operating margins, shall be allocated as patronage capital. All other amounts received in excess of other expenses, referred to as non-operating margins, shall be used to offset any losses incurred during the current or any prior fiscal year and, to the extent not needed for that purpose, allocated to its patrons on the basis of their patronage, and any amount so allocated shall be included as part of the capital credited to the accounts of patrons.

NHEC may refund patronage capital within parameters set in the master loan agreement from CFC, its lender. In the event of the dissolution or liquidation of NHEC, after all outstanding indebtedness has been paid, outstanding capital credits shall be retired without priority on a pro rata basis.

### **Purchased Power Costs**

NHEC's "Co-op Power" energy service rates reflect estimates of the cost of purchased power, including contract power costs, spot market costs, cost of renewable energy credits, capacity costs, cost of ancillary services and related administrative costs. Retail members who purchase their energy from the Cooperative are billed a seasonally levelized power cost recovery charge based on projected data for the cost of wholesale power. NHEC's "Regional Access Charge" rates include estimates of wholesale transmission and distribution interconnection service costs. These rates also reflect estimates of costs associated with services and administration necessary for members to access energy services from NHEC or competitive suppliers. To the extent that actual costs incurred for a rate period differ from estimates used in setting rates for the period, the differences are deferred and refunded or charged to members in subsequent periods through the periodic rate adjustments as approved by NHEC's Board of Directors in accordance with NH Statutes.

# NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.

## Notes to Financial Statements

December 31, 2016 and 2015

### **Derivative Instruments**

NHEC evaluates purchase power contracts, used to manage power costs over various periods, using guidance issued in FASB ASC 815, *Derivatives and Hedging*. Power contracts that are determined to be derivatives that do not meet the normal purchase and normal sales exclusion of FASB ASC 815, if any, are recorded at fair value. At December 31, 2016 and 2015 the Cooperative determined that all significant power contracts meet the normal purchase and normal sales exclusion and therefore are not recorded at fair value.

### **Deferred Credits and Other Liabilities**

NHEC establishes deferred credits for costs associated with the over-recovery of certain tariff rates that are deferred and refunded to members through periodic rate adjustments. Deferred credits are regulatory in nature and are approved by either the Board of Directors or the NHPUC. Deferred credits also include amounts related to postretirement benefits and regulatory liabilities that are amortized over a defined period established at the inception of the credit.

### **Operating Revenues**

The Cooperative extends credit to its members at standard terms after appropriate review. Operating revenues are based on rates, most of which are authorized by the NHEC Board of Directors and the remainder of which are authorized by NHPUC. The rates are applied to members' utilization of electricity, which NHEC bills its members on a cycle basis throughout the month. NHEC records revenues as it provides service to its members.

### **Other Regulated Rates**

NHEC's tariff rates include an Energy Efficiency System Benefit Charge (EE SBC) and an Energy Assistance Program System Benefit Charge (EAP SBC) at rates set by the NHPUC for all NH jurisdictional utilities. The EE SBC recovers the costs of those NHEC energy efficiency program services that are subject to NHPUC approval. The funds collected through NHEC's EAP SBC are reconciled to the benefits provided to NHEC's income qualified members and any under- or over-recovery of benefits paid to members is received from or submitted to, respectively, the State of NH which administers the pooled funds of all jurisdictional utilities.

### **Income Tax Status**

NHEC is exempt from United States income taxes pursuant to Section 501(c)(12) of the Internal Revenue Code, which requires that at least 85% of a cooperative's income be collected from its members.

The Cooperative follows guidance for uncertainty in income taxes which is part of FASB ASC 740, *Income Taxes*. The guidance prescribes a recognition threshold and measurement attributes for financial statement recognition of a tax position taken or expected to be taken on a tax return.

# NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.

## Notes to Financial Statements

December 31, 2016 and 2015

### Postretirement Benefit Plan

The Cooperative sponsors a defined benefit postretirement medical plan through NRECA that covers substantially all of its employees. The Cooperative applies FASB ASC 715, *Compensation-Retirement Benefits* that requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its balance sheet and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. The Cooperative recognizes changes in the funded status using a regulatory liability or regulatory asset as allowed under ASC 980, because the changes in funded status will be recognized in future regulated rates.

### Environmental Laws

The Cooperative has continuing requirements that must be met under environmental laws. Management believes that the Cooperative is in compliance with applicable laws in all material respects.

### Taxes Collected from Consumers and Remitted to Governmental Authorities

The Cooperative reports certain taxes on a net basis. Accordingly, they are recorded as a liability when billed to consumers and excluded from revenue and expenses.

### Subsequent Events

Subsequent events were evaluated through March 28, 2017, which is the date the financial statements were available for issuance, and no subsequent events occurred requiring recognition or disclosure.

## 2. Investment in Associated Organizations

At December 31, investments in associated organizations, which are not marketable and are carried at cost, consisted of the following:

	<u>2016</u> (000s)	<u>2015</u> (000s)
Capital term certificates - CFC	\$ 4,082	\$ 4,278
Patronage capital credits - CFC	6,861	6,674
Other	<u>475</u>	<u>438</u>
Total	<u>\$ 11,418</u>	<u>\$ 11,390</u>

These assets are considered for impairment annually. There are no identified events or changes in circumstances that may have a significant adverse effect on fair value.

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.**

**Notes to Financial Statements**

**December 31, 2016 and 2015**

**3. Deferred Debits and Other Assets**

Deferred debits and other assets at December 31, 2016 and 2015 were as follows:

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
Deferred debits		
Deferred Recoveries (Note 1)	\$ 2,072	\$ 1,850
Renewable Energy Certificates	579	55
Regulatory asset - Regional Greenhouse Gas Initiative (RGGI)	119	-
Regulatory asset - postretirement benefits (Note 8)	-	891
RS Plan Prepayment (Note 7)	4,354	5,033
Other assets	<u>109</u>	<u>37</u>
 Total	 <u>\$ 7,233</u>	 <u>\$ 7,866</u>

**4. Long-Term Obligations**

As of December 31, long-term obligations were as follows:

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
<b>General debt</b>		
2.05% notes payable to CFC, payable in quarterly installments, including interest, through April 2018	\$ 2,184	\$ 3,603
3.80% - 6.60% notes payable to CFC, payable in quarterly installments, including interest, through November 2022	9,724	11,070
6.20% notes payable to CFC, payable in monthly installments, including interest, through November 2028	6,893	7,272
3.50% - 5.05% notes payable to CFC, payable in quarterly installments, including interest, through July 2030	11,013	11,583
4.00% - 4.65% notes payable to CFC, payable in quarterly installments, including interest, through January 2034	7,118	7,394
6.20% notes payable to CFC, payable in quarterly installments, including interest, through April 2035	5,088	5,231
6.75% notes payable to CFC, payable in quarterly installments, including interest, through October 2038	6,940	7,074

**NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.**

**Notes to Financial Statements**

**December 31, 2016 and 2015**

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
4.55% - 6.80% notes payable to CFC, payable in quarterly installments, including interest, through October 2039	<b>17,941</b>	18,335
4.10% notes payable to CFC, payable in quarterly installments, including interest, through April 2048	<b>4,773</b>	4,846
4.35% notes payable to CFC, payable in quarterly installments, including interest, through October 2044	<b>7,760</b>	7,899
4.10% notes payable to CFC, payable in quarterly installments, including interest, through January 2046	<b>13,681</b>	-
<b>Loans under CFC management</b>		
3.99% notes payable to Federal Agricultural Mortgage Corporation (Farmer Mac) payable in semi-annual installments, including interest, through May 2034	<b>9,969</b>	10,539
4.09% notes payable to Farmer Mac, payable in semi-annual installments, including interest, through May 2037	<u><b>8,578</b></u>	<u>8,997</u>
Total long-term obligations	<b>111,662</b>	103,843
Less current portion	<u><b>6,327</b></u>	<u>5,861</u>
Total long-term obligations, excluding current portion	<u><b>\$ 105,335</b></u>	<u>\$ 97,982</u>

The mortgage agreements provide that all outstanding obligations to CFC and Farmer Mac are collateralized by substantially all assets and the rents, income, revenues, proceeds and benefits derived, received or had for any and all such assets.

Interest expense for long-term debt approximated \$4,907,000 in 2016 and \$4,879,000 in 2015.

The Cooperative must also comply with certain covenants which include restrictions on the Cooperative's ability to borrow additional monies, enter into specified transactions or pay dividends or distribute patronage capital without first seeking the mortgagee's approval. Additional covenants address insurance coverage, the sale of assets and other nonfinancial matters. CFC mortgage notes are subject to repricing periodically to reflect current market interest rates.

In December 2012, NHEC signed an agreement with CFC for a new five-year work plan loan of approximately \$50,000,000. The interest rate will be determined based on the CFC market rate at the time of each advance and principal will be paid over a period not to exceed 40 years through December 18, 2052. NHEC took advances of \$13,800,000 in 2016. There were no advances taken in 2015. The Cooperative has \$23,200,000 of remaining availability as of December 31, 2016.

# NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.

## Notes to Financial Statements

December 31, 2016 and 2015

The financing agreement with CFC requires NHEC to purchase loan capital term certificates (LCTC) in an amount not to exceed 12.5% of the total principal amount borrowed from CFC. CFC calculates the amount of LCTC that are required to be purchased at the time of each loan advance. CFC will review the need for additional LCTC purchases when needed, at its discretion. Since the Cooperative met its requirement for purchasing LCTCs, the Cooperative has not been required to purchase LCTCs since 2009.

As a cooperative, CFC may pay capital dividends to its borrowers for their patronage. The total capital dividends NHEC received from CFC were \$373,000 during 2016 and \$377,000 in 2015, of which \$187,000 for 2016 and \$188,000 for 2015 was paid in cash with the remainder being patronage capital certificates in CFC to be retired at a later date.

The Cooperative has a perpetual revolving \$20,000,000 line of credit from CFC. The amount outstanding at December 31, 2016 was \$292,396 (interest at 2.50%) and at December 31, 2015 was \$8,473,080 (interest at 2.90%). This line of credit is collateralized in the same manner as the other CFC debt obligations.

The Cooperative has an agreement with National Cooperative Services Corporation for an unsecured revolving line of credit of \$20,000,000 through August 2018, with interest based on the seven-day London Interbank Offered Rate plus 190 basis points. There were no outstanding balances at December 31, 2016 or 2015.

Scheduled maturities on long-term obligations for the next five years, based on agreements currently in place, are as follows:

	<u>(000s)</u>
2017	\$ 6,327
2018	5,863
2019	5,340
2020	5,542
2021	5,748

### 5. Long-Term Power Supply and Sale Agreements

NHEC procures wholesale energy, capacity, ancillary services and renewable energy credits (together, "bundled energy service") from a variety of resources in New England's deregulated competitive wholesale capacity, energy, ancillary services and renewable attributes markets to meet the needs of its members who elect, or default to, NHEC's "Co-op Power" bundled energy service option rather than choosing to purchase bundled energy service from retail competitive suppliers.

NHEC's wholesale procurement arrangements include bilateral purchase agreements of various term lengths, with various suppliers, for various products or combinations of products. The contract terms are from several months up to 20 years. These products may include daily, weekly, monthly, seasonal, or annual, on-peak and off-peak fixed volume or load following energy. Bilateral contract pricing may be fixed or indexed, and indexed contracts may include provisions to allow NHEC the

# **NEW HAMPSHIRE ELECTRIC COOPERATIVE, INC.**

## **Notes to Financial Statements**

**December 31, 2016 and 2015**

option to swap future period index pricing for a fixed, capped or collared price. NHEC may also meet a portion of its wholesale requirements through contract arrangements tied to the output of specific generating plants or demand resources and may engage in ownership of such resources. NHEC uses competitive bidding and direct negotiation to establish terms, conditions and pricing of its bilateral wholesale procurements. NHEC may participate with other entities in joint or group procurement.

To the extent NHEC's wholesale requirements are not fully met through bilateral contract arrangements or ownership, they are met through NHEC's participation in the New England Power Pool markets administered by ISO-New England (ISO-NE), such as the day-ahead and real-time energy markets and the forward capacity market that imposes an obligation on load serving entities to provide or make payments for capacity.

Should a significant number of NHEC's members choose to purchase competitively supplied power instead of purchasing Co-op Power from the Cooperative, NHEC would still have the obligation to purchase the power contracted for bilaterally. Management expects that, if such contracted volumes exceed NHEC's needs, NHEC would then sell any excess contracted power in the marketplace. However, management does not anticipate the likelihood of this happening and if so, would not be long in duration, as the volume of members who do not purchase Co-op Power from the Cooperative has been relatively limited and consistent, and NHEC manages its bilateral procurements taking into account members' use of competitive suppliers as it changes over time.

The Cooperative is subject to New Hampshire Statute RSA Chapter 362 F, an "Electric Renewable Portfolio Standard" (RPS). The law requires providers of electricity, including utilities and competitive providers, to acquire a specified percentage of their energy from four classes of renewable resources. By statute, some of the percentages increase over time. To facilitate the renewable energy production, the law implements a program of "renewable energy credits" (RECs) that allow for the trading of the renewable attributes of energy independent of the energy itself. Finally, the law establishes standards for alternative compliance payments (ACP) made by electricity providers in lieu of REC acquisition in certain circumstances. The Cooperative met its 2015 RPS obligations through unit contracts and REC purchases. Final renewable energy certificate transactions for 2016 are not required to be completed until July 15, 2017, as a function of the relevant RPS rules, but the Cooperative anticipates meeting 100% of its 2016 obligations through unit contracts and REC purchases.

To deliver energy from the New England regional wholesale markets to NHEC's retail distribution network, NHEC purchases Regional Network transmission service through ISO-NE, unbundled Local Network transmission service provided by Eversource Energy (formerly Northeast Utilities), Vermont Electric Power Company, Green Mountain Power and National Grid as well as interconnection and delivery service from Eversource Energy pursuant to FERC regulated contracts and tariffs.

NHEC has a Standard and Poor's Rating A+ issuer credit rating with an outlook of positive. Many of NHEC's power supply contract counterparties rely on NHEC's investment grade rating as primary performance credit support. NHEC has also executed agreements with CFC for the issuance by CFC of letters of credit as primary or back-up collateral for the Cooperative's performance under

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## Notes to Financial Statements

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certain power supply and other agreements. The total authority under these facilities for 2015 was \$50,000,000. In 2016, NHEC reduced the amount of this facility to \$30,000,000. As of December 31, 2016 and 2015, there was one letter of credit totaling \$2,000,000 outstanding under these facilities. Annual fee expenses for issuance of these letters are approximately \$120,000 for 2016 and \$192,600 for 2015, and are recovered through the Co-op Power rate.

### 6. Deferred Credits and Other Liabilities

Deferred credits and other liabilities at December 31, 2016 and 2015 were as follows:

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
Deferred credits		
Co-op power and regional access over-recovery (Note 1)	\$ 4,610	\$ 3,833
Regulatory liability - postretirement benefits (Note 8)	324	-
Other deferred credits and recoveries	764	1,420
Postretirement obligation (Note 8)	<u>445</u>	<u>1,807</u>
 Total	 <u>\$ 6,143</u>	 <u>\$ 7,060</u>

### 7. Pension and 401(k) Savings Plan

The Retirement Security Plan (RS Plan), sponsored by the NRECA is a defined benefit pension plan qualified under Section 401 and tax-exempt under Section 501(a) of the Internal Revenue Code. It is a multi-employer plan under the accounting standards. The plan sponsor's Employee Identification Number is 53-0116145 and the Plan Number is 333. The RS Plan covers all employees, including those employees subject to the provisions of the Cooperative's Collective Bargaining agreements that expire April 30, 2018.

A unique characteristic of a multi-employer plan compared to a single employer plan is that all plan assets are available to pay benefits of any plan participant. Separate asset accounts are not maintained for participating employers. This means that assets contributed by one employer may be used to provide benefits to employees of other participating employers.

The Cooperative funds accrued pension costs on an annual basis. Pension costs totaled \$2,320,000 and \$2,180,000 for 2016 and 2015, respectively, which represented less than 5% of the total contributions made to the plan by all participating employers.

For the RS Plan, a "zone status" determination is not required, and therefore not determined, under the Pension Protection Act (PPA) of 2006. In addition, the accumulated benefit obligations and plan assets are not determined or allocated separately by individual employer. In total, the Retirement Security Plan was over 80% funded at January 1, 2016 and 2015 based on the PPA funding target and PPA actuarial value of assets on those dates. Because the provisions of the PPA do not apply to the RS Plan, funding improvement plans and surcharges are not applicable. Future contribution requirements are determined each year as part of the actuarial valuation of the plan and may change as a result of plan experience.

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At the December 2012 meeting of the Insurance and Financial Services Committee of the NRECA Board of Directors, the Committee approved an option to allow participating cooperatives in the RS Plan to make a contribution prepayment and reduce future required contributions. The prepayment amount is a cooperative's share, as of January 1, 2013, of future contributions required to fund the RS Plan's unfunded value of benefits earned to date using RS Plan actuarial valuation assumptions. The prepayment amount typically equaled approximately 2.5 times a cooperative's annual RS Plan required contribution as of January 1, 2013. After making the prepayment, for most cooperatives the billing rate was reduced by approximately 25%, retroactive to January 1, 2013. The 25% differential in billing rates is expected to continue for approximately 15 years. However, changes in interest rates, asset returns and other plan experiences different from expected, plan assumption changes and other factors may have an impact on the differential in billing rates and the 15-year period.

In 2013, the Cooperative made a lump-sum prepayment of \$6,786,000 to the NRECA RS Plan to reduce future required contributions. The Cooperative is amortizing this amount over ten years. The amount amortized to pension costs was approximately \$678,000 for both 2016 and 2015.

The Cooperative has established a tax qualified 401(k) savings plan (Plan) for the benefit of its employees and their beneficiaries. The Cooperative matches contributions of annual base pay for participating employees. In 2016 and 2015, employees who are part of the collective bargaining unit, International Brotherhood of Electrical Workers (IBEW) Local 1837 had a match of up to 2.5%. Warehouse employees who are members of IBEW Local 1837 had a match of up to 2.5% in 2016 and 2015, and employees who participated in the Plan and are not part of the collective bargaining unit had a match of up to 4.5% in 2016 and 2015. The Cooperative's contribution was approximately \$533,000 and \$528,000 for 2016 and 2015, respectively.

### 8. Postretirement Benefit Plan

The Cooperative sponsors a defined benefit postretirement medical and life insurance plan. The plan is contributory, with contributions set as a percent of benefit costs plus deductibles and coinsurance. Retiree contributions were not significant in 2016 and 2015. In 2015, the Cooperative changed insurance carriers which increased the cost of medical coverage. This increased cost may impact the amount of funding necessary for future obligations. The Cooperative established an irrevocable trust to fund the plan as was required by the NHPUC. At this time, the Cooperative plans to fund future pay-as-you go expenses (benefits paid) from this trust and not provide additional funds to the trust. The Cooperative expects the pay-as-you go expenses will be approximately equal to the income from the trust for the next several years.

ASC 715 requires an employer to recognize the overfunded or underfunded status of a defined benefit postretirement plan as an asset or liability in its balance sheet and to recognize changes in that funded status in the year in which the changes occur through comprehensive income. As allowed by ASC 980, the Cooperative reports the accumulated change as a regulatory liability or regulatory asset. ASC 715 requires that an employer recognize the funded status of a benefit plan, measured as the difference between plan assets at fair value and the benefit obligation, in its balance sheet. For a postretirement benefit plan, the benefit obligation is the accumulated postretirement benefit obligation.

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The following sets forth the plan's funded status and amounts reported in the Cooperative's financial statements at December 31, 2016 and 2015, and for the years then ended:

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
<u>Benefit obligation and funded status</u>		
Benefit obligation at December 31	\$ (2,135)	\$ (3,405)
Fair value of plan assets at December 31	<u>1,690</u>	<u>1,598</u>
Funded status of the plans	\$ <u>(445)</u>	\$ <u>(1,807)</u>
<u>Amounts recognized in the balance sheet</u>		
Regulatory asset- postretirement benefits	\$ -	\$ 891
Plan obligation included in deferred credits and other liabilities	(445)	(1,807)
Regulatory liability-postretirement benefits	(324)	-

At December 31, 2016, the regulatory liability postretirement benefits was comprised of approximately \$324,500 of actuarial gain and at December 31, 2015, the regulatory asset postretirement benefits was comprised of approximately \$891,000 of actuarial loss. The Cooperative expects to amortize approximately \$18,700 of the actuarial gain in the regulatory liability in 2017.

	<u>2016</u> <u>(000s)</u>	<u>2015</u> <u>(000s)</u>
Benefit cost	\$ 97	\$ 43
Benefits paid	\$ 146	\$ 111

Weighted-average assumptions as of and for years ended December 31:

	<u>2016</u>	<u>2015</u>
Discount rate to determine net periodic benefit costs	4.20 %	3.80 %
Discount rate to determine benefit obligation	4.55 %	4.20 %
Expected return on plan assets	4.70 %	5.25 %

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Estimated future benefit payments for the next ten years are as follows:

	<u>(000s)</u>
2017	\$ 200
2018	145
2019	172
2020	140
2021	163
2022 - 2026	937

For measurement purposes, an 8.5% annual rate of increase in the per capita cost of covered healthcare benefits was assumed for 2017. The rate was assumed to decrease gradually to 5.0% by 2024 and remain level thereafter.

Plan Assets

Fund assets are managed in a manner which seeks to achieve the following long-term investment objectives:

- Exceed Inflation - Achieve investment returns that average in excess of the annualized inflation rate, defined as the average annualized compound rate of the Consumer Price Index.
- Meet Actuarial Assumptions - Realize a long-term rate of return that meets or exceeds the assumed actuarial rate as stated in the plan's actuarial report.
- Perform in Line with Benchmark Returns - Realize a long-term rate of return that is in line with appropriate benchmark returns on a risk-adjusted basis for each of the asset classes/funds.
- Fund Plan Operating Needs - Provide sufficient income and liquidity to pay monthly retiree benefits and other liquidity needs.

To develop the expected long-term rate of return on assets assumption, the Cooperative considered the current level of expected returns on risk-free investments, the historical level of risk premium associated with the other asset classes in which the portfolio is invested, and the expectations for future returns of each asset class. The expected return for each asset class was then weighted based on the target asset allocations to develop the expected long-term rate of return on assets assumption for the portfolio.

Asset allocation as of December 31 is as follows:

	<u>2016</u>	<u>2015</u>
Bond funds	<b>56 %</b>	59 %
Stock funds	<b>44</b>	41

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### Investment Strategy

The Trustees of NHEC's postretirement plan assets meet semi-annually to review the performance of the funds. The overall objective is to maintain a balance of 60% in bond funds and 40% in stock funds with investments in a high quality portfolio which:

- Preserves the principal value of the investment portfolio
- Maintains liquidity to meet anticipated cash flows
- Achieves the best available yields consistent with capital preservation and liquidity requirements
- Avoids inappropriate concentrations of investments through diversification

ASC 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect an entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

Assets that are measured at fair value on a recurring basis are summarized below:

	<u>Fair Value Measurements at December 31, 2016, Using:</u>	
	<u>2016</u> (000s)	<u>(Level 1)</u> (000s)
Postretirement plan assets:		
Bond Funds:		
Short-term Government Securities Fund (a)	\$ 315	\$ 315
Short-term Bond Fund (b)	636	636
Stock Funds:		
Stock Index Fund (c)	194	194
Value Fund (d)	383	383
Small-Company Stock Fund (e)	93	93
International Value Fund (f)	<u>69</u>	<u>69</u>
Total	\$ <u>1,690</u>	\$ <u>1,690</u>

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**December 31, 2016 and 2015**

	<u>Fair Value Measurements at December 31, 2015, Using:</u>	
	<u>2015</u>	<u>(Level 1)</u>
	(000s)	(000s)
Postretirement plan assets:		
Bond Funds:		
Short-term Government Securities Fund (a)	\$ 313	\$ 313
Short-term Bond Fund (b)	626	626
Stock Funds:		
Stock Index Fund (c)	174	174
Value Fund (d)	341	341
Small-Company Stock Fund (e)	78	78
International Value Fund (f)	<u>66</u>	<u>66</u>
Total	\$ <u>1,598</u>	\$ <u>1,598</u>

All of the funds listed are managed by NRECA's Homestead Funds Inc.

- (a) 80% of the assets in this category are invested in fixed-income securities whose principal and interest payments are guaranteed by the U.S. Government.
- (b) At least 80% of assets are invested in the three highest credit categories as ranked by a nationally recognized statistical rating organization – for example, securities rated AAA, AA, and A by Standard & Poor's Corp. (S&P).
- (c) This fund invests all of its assets in the S&P 500 Index Master Portfolio.
- (d) The Value Fund seeks capital growth over the long term and secondarily, income. Investments are in stocks of established companies.
- (e) The Small-Company Fund seeks capital growth over the long term by investing in stocks of small companies that advisors believe are undervalued with market capitalization similar to companies represented by the Russell 2000 Index.
- (f) The International Value Fund seeks long-term capital appreciation by investing primarily in equity securities traded principally on markets outside the U.S.

**9. Commitments and Contingencies**

The Cooperative is involved in various legal proceedings incidental to the conduct of its normal business operations. In the opinion of management, these proceedings are not expected to have a material adverse impact on the financial condition of the Cooperative.