



It's your business, it's your Co-op...  
Let's work together!

## GET IN THE OZONE!

### Ozone Laundry Is the Green Choice for Hotels

By virtually eliminating the need for hot water, ozone laundry systems can cut a hotel's laundry costs by 40% or more. NHEC offers incentives for commercial members who install ozone laundry systems!

#### WHAT IS OZONE?

Ozone is simply three oxygen atoms joined together (O<sub>3</sub>). Ozone is formed naturally during lightning storms. The creation of ozone is nature's way of purifying the atmosphere, and is what gives clothesline dried linen that "fresh air" smell.

#### HOW DOES IT WORK?

Ozone carries an electrical and chemical charge in the washing solution, which actually dissolves soil on contact. This process activates the detergent in cold water instead of using hot water at 140-160 degrees.

#### BENEFITS

- Can eliminate 90% or more of your hot water usage
- Reduces drying time by 20%
- Sanitizes and disinfects as well as chlorine bleach
- No harsh chemicals means linens last 30% longer

#### NHEC INCENTIVES

NHEC has financial incentives for commercial members on a wide range of energy efficiency products and programs, including ozone laundry systems! To learn more, [visit our website](#), or call 1-800-698-2007.

### Ozone Is Working for Woodstock Inn Brewery!

It's been six years since Co-op member Scott Rice installed an ozone laundry system at the

Woodstock Inn Brewery, a 40-room inn and craft brewery in North Woodstock, NH.

*"I figured at the time it would be a two-year payback and I think it was shorter than that. It's been a great system. We don't need hot water, the chemical use is cut in half and things are cleaner. We run it 12 hours a day in the summer months but haven't needed to service it once."*

*-Scott Rice, Owner Woodstock Inn Brewery*



## GET TO KNOW NHSaves



[NHSaves](#) is a collaboration of New Hampshire's electric and natural gas utilities working together to provide NH customers with information, incentives, and support designed to save energy, reduce costs, and protect our environment statewide.

New Hampshire Electric Cooperative (NHEC) is the provider of NHSaves energy efficiency programs for our members and a proud partner of the NHSaves collaborative.

Browse [www.NHSaves.com](http://www.NHSaves.com) and learn how NHEC can help your business pursue energy saving opportunities, including:

- High-performance heating and cooling equipment upgrades or replacement
- Energy efficient lighting and lighting controls
- Weatherization services to improve energy efficiency performance
- High-performance refrigeration equipment controls
- New construction projects for residential and commercial members
- Renovation projects for residential and commercial members
- Custom specialty projects that provide cost effective savings

NHSaves also features testimonials from NH businesses like yours that have benefited from these programs to save energy and money.

**LOOKING FOR BUSINESS & MUNICIPAL PROGRAMS? [CLICK HERE!](#)**

## Electrify Your Business with EV Charging Stations!

This fall a series of Electric Vehicle (EV) events attracted

hundreds of Co-op members, EV owners and prospective EV buyers. EV costs are coming down and mileage ranges are going up, which means more and more people are driving electric.

**If you're a business owner, an EV charging station could send a lot of this traffic your way!**



NHEC offers member businesses up to **\$2,500** in incentives for installing an EV charging station. 25% of NHEC members surveyed who own EVs said that they are more likely to patronize businesses that have public charging stations.

Invest in an EV charging station today and put your business on the map! For more info, [please visit our program page](#), or call 1-800-698-2007.

## SOLAR POWER AT WORK!

The sun is shining brightly on a stretch of Route 175 in Holderness, where two neighboring businesses are using solar energy to power nearly all of their operations.

Resource Management, Inc. (RMI), the Northeast's leading recycler of organic waste, and MegaPrint, Inc., a leader in large format printing, both installed large solar arrays around the same time in 2016. Together, these two businesses have installed nearly 70 kilowatts of solar capacity, producing well over 100,000 kWh of electricity per year.

"Recycling is our line of work" said Shelagh Connelly, President of RMI. "This solar project feels like the ultimate example of re-using and recycling. The sun beats down on our roof most days, it makes good sense environmentally and economically to 're-use' that solar power to produce all the electricity needed to run our main office, and then some!"

"We've never paid for a single kilowatt-hour since we installed it," added Executive Vice President Marty Riehs.



The solar PV array at RMI in Holderness is providing 100% of the office's electric needs.



MegaPrint President Tim Corbitt (left) and Charles Dona, Team Leader for Sustainability, are making smart use of renewable energy at their Holderness plant.

Next door at MegaPrint, Owner and President Tim Corbitt operates several large format printers producing banners, trade show graphics and custom wall murals in 17,500 square feet of production space. It's an energy-intensive business, which is why the price stability of solar power is so attractive.

Before the array was installed in 2016, MegaPrint's electric consumption was as much as 8,000 kWh per month. Today, the 45 kW solar array is providing as much as 6,000 kWh of that load every month.

Nearly all of MegaPrint's electric use occurs during the work week, Corbitt said. To capture the power generated on weekends, "battery storage would be huge for us."

At NHEC, we agree! That's why we're exploring battery storage options. Stay tuned for more information in 2020.



## Take the Next Step!

Many efficiency improvements not only result in energy savings but also can reduce your overall operating costs. If you have a project in mind and would like to discuss options, please contact our Program Administrator, Joe Lajewski at (603) 536-8663; or [lajewskij@nhec.com](mailto:lajewskij@nhec.com).

**We would love to know what you think of our newsletter! Any feedback is greatly appreciated. Click below to tell us what you think!**

**WE WANT YOUR**

FEEDBACK!

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